2 DAYS OPEN PROGRAMME

# **BUSINESS PARTNERING FOR SUCCESS:** A STRATEGIC APPROACH







#### Tack TMI Malaysia

TMI Consultancy Sdn. Bhd. (633749-к) B-2-3, Block B, Plaza Damas 60 Jalan Sri Hartamas 1 50480 Kuala Lumpur, Malaysia

### **CLICK HERE TO RESERVE YOUR SEAT**

Questions? **Chat** with us.





**c** +603 6203 4410

## **OVERVIEW:**

In the dynamic world of business, collaboration is the cornerstone of success. Effective business partnering is an art that transforms relationships into strategic alliances, paving the way for shared growth and mutual prosperity.

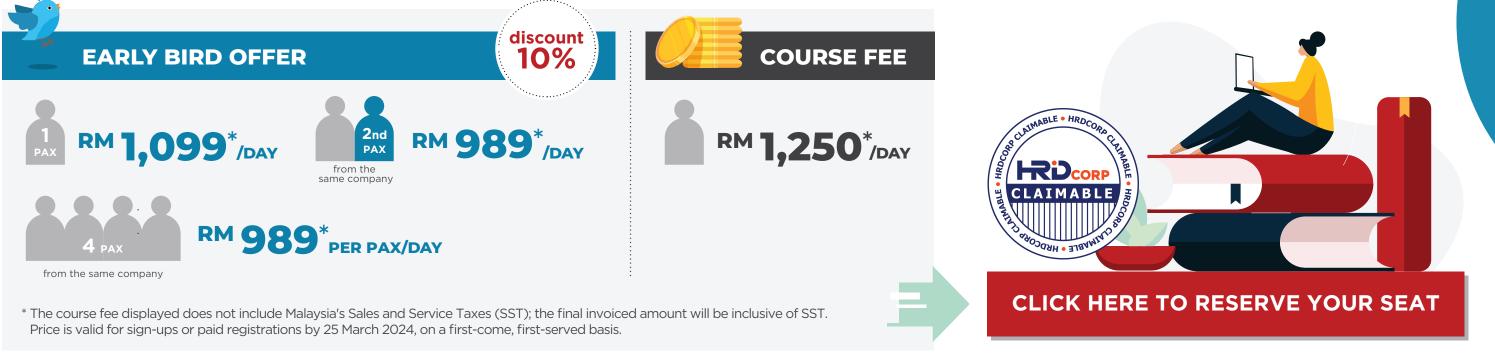
Discover the profound impact of effective business partnering and how it can propel your organization to new heights with

- Enhanced Expertise and Support
- Stakeholder-Centric Solutions
- Trusted Advisor Status

**Contact:** Agnes | Maryleen

#### **COURSE OUTCOMES:**

- Determine your current level as a business partner
- Transcend the Victim mindset to achieve the ideal Business Partner mindset
- Cultivate trust and connection with key stakeholders and navigate the stakeholder decision-making process smoothly
- Practice ways to have collaborative conversations with and give feedback to and received feedback from Stakeholders.



# **TARGET AUDIENCE:**

• Sales professionals striving to increase their sales success by building trust with their customers • Project managers and C-suites seeking to elevate their collaboration and communication skills • Business professionals aiming to forge stronger relationships with their stakeholders

# **TRAINING FORMAT:**



R. 2 days (14 hours)



agnes@tmimalaysia.com | maryleen@tmimalaysia.com