

2 DAYS OPEN PROGRAMME

# BUSINESS PARTNERING FOR SUCCESS: A STRATEGIC APPROACH



**SIVAKUMARAN**

Consultant



**Tack TMI Malaysia**

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## OVERVIEW:

In the dynamic world of business, collaboration is the cornerstone of success. Effective business partnering is an art that transforms relationships into strategic alliances, paving the way for shared growth and mutual prosperity.

Discover the profound impact of effective business partnering and how it can propel your organization to new heights with

- Enhanced Expertise and Support
- Stakeholder-Centric Solutions
- Trusted Advisor Status

## COURSE OUTCOMES:


- Determine your current level as a business partner
- Transcend the Victim mindset to achieve the ideal Business Partner mindset
- Cultivate trust and connection with key stakeholders and navigate the stakeholder decision-making process smoothly
- Practice ways to have collaborative conversations with and give feedback to and received feedback from Stakeholders.

## TARGET AUDIENCE:

- Sales professionals striving to increase their sales success by building trust with their customers
- Project managers and C-suites seeking to elevate their collaboration and communication skills
- Business professionals aiming to forge stronger relationships with their stakeholders

## TRAINING FORMAT:

 8 modules

 2 days (14 hours)



### EARLY BIRD OFFER

discount  
**10%**

**1 PAX** **RM 1,099\*** /DAY

**2nd PAX** **RM 989\*** /DAY  
from the same company

**4 PAX** **RM 989\*** PER PAX/DAY  
from the same company




### COURSE FEE

**RM 1,250\*** /DAY



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\* The course fee displayed does not include Malaysia's Sales and Service Taxes (SST); the final invoiced amount will be inclusive of SST. Price is valid for sign-ups or paid registrations by 25 March 2024, on a first-come, first-served basis.

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