PERFORMANCE COACHING ACHIEVE RESULTS THROUGH REGULAR AND POSITIVE PERFORMANCE COACHING CONVERSATIONS

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In today's world of work people are required to think more and more about what they do, so we need to have conversations that stimulate and improve our thinking.

Resources are becoming more and more scarce. The only resource that is unlimited is people's imagination and intellect. So we need to focus on these traits and adapt our people practices accordingly if we are to grow sustainably.

Coaching is about facilitating self-directed learning and development. This programme builds and improves upon the fundamental skills that people need to become coaches and aids the development of themselves and others.

The coach does not necessarily have to have specific expertise in the area of influence of the person they are coaching, indeed this can often be an advantage.



2 day duration

For all line managers and anyone who is required to develop their coaching skills further

For more information, visit www.tacktmimalaysia.com or call us at +603 – 6203 4410

LEARNING OUTCOMES:

- Learn to ask good coaching questions
- Explore the importance of using the feeding forward skills in a coaching conversation
- Use a 4 quadrant model to broaden a coaching conversation
- Apply the use of the feed forward model in the coaching process
- · Identify everyday contexts where coaching can be used
- Balance the use of supporting and stretching someone in a coaching conversation
- ...and many more



WE BELIEVE IN THE INDIVIDUAL